

# Z-Wave Introduction

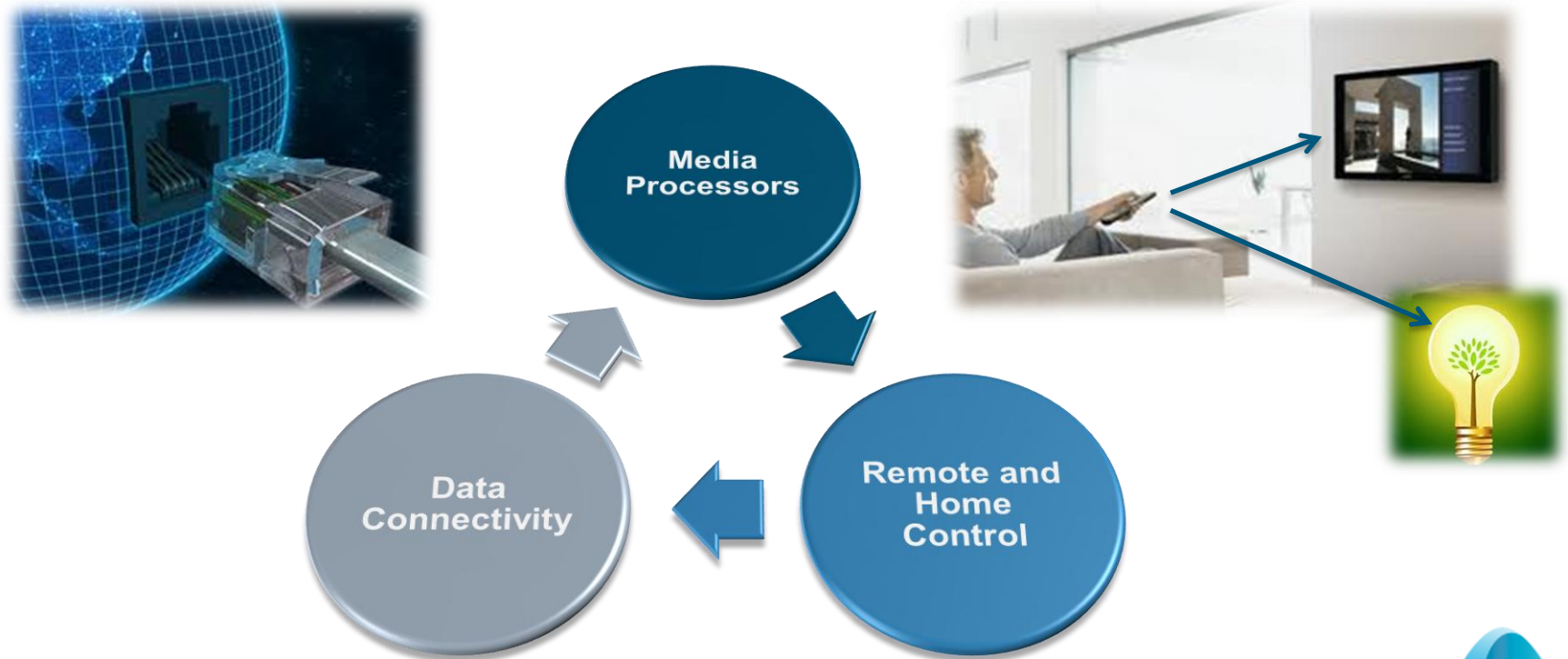
---

**Sigma Designs**

Powering the New Digital Home  
[www.sigmadesigns.com](http://www.sigmadesigns.com)

# Sigma and Z-Wave

- Z-Wave, key part of the “*Powering the New Digital Home*” Strategy
- Full turnkey solution for Service Providers and CE companies



# Agenda

---

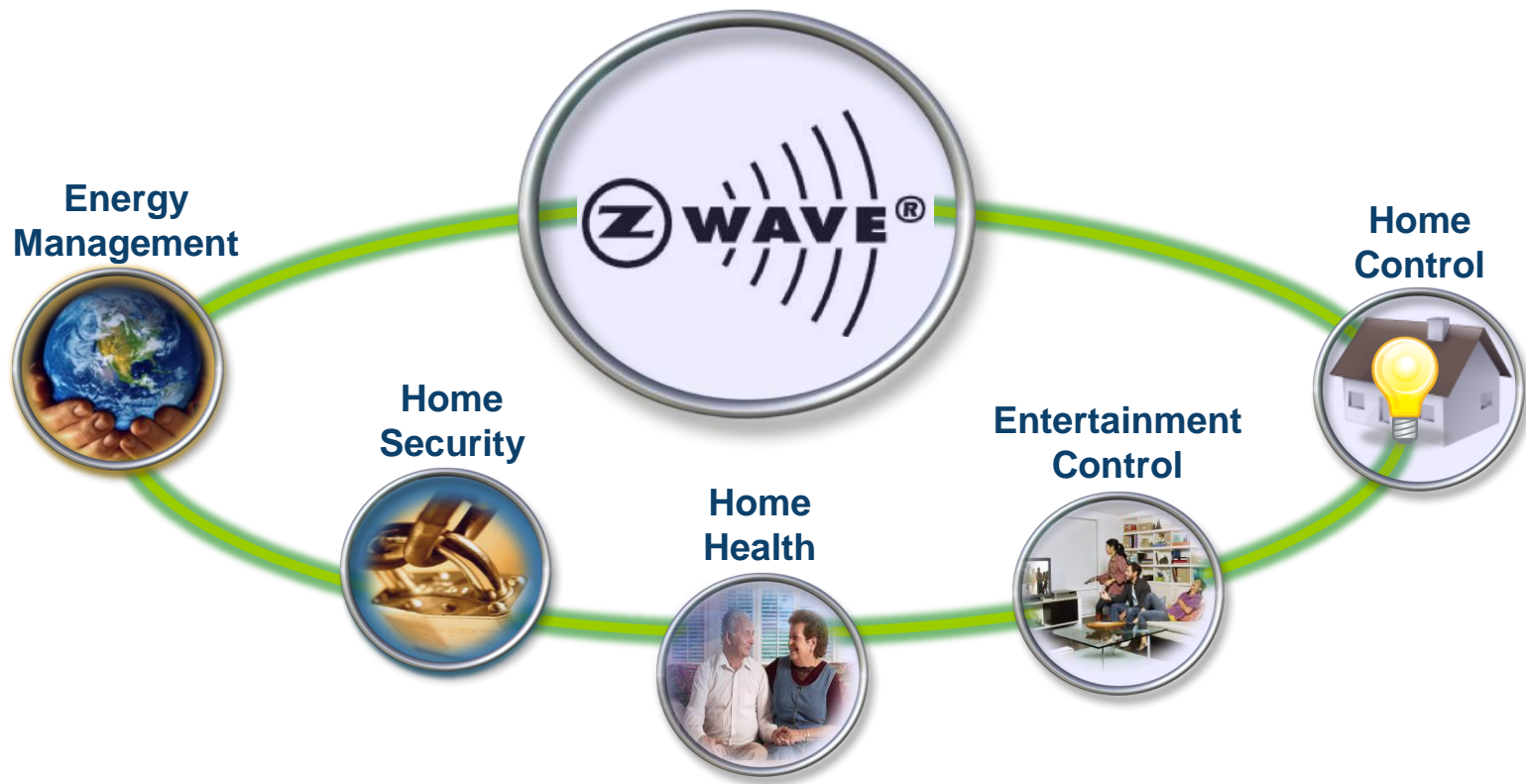
- Z-Wave Market Overview
- Z-Wave Alliance
- Z-Wave Home Solutions
- Z-Wave Technology Overview
- Z-Wave Partners
- Summary



# Z-Wave Market Overview

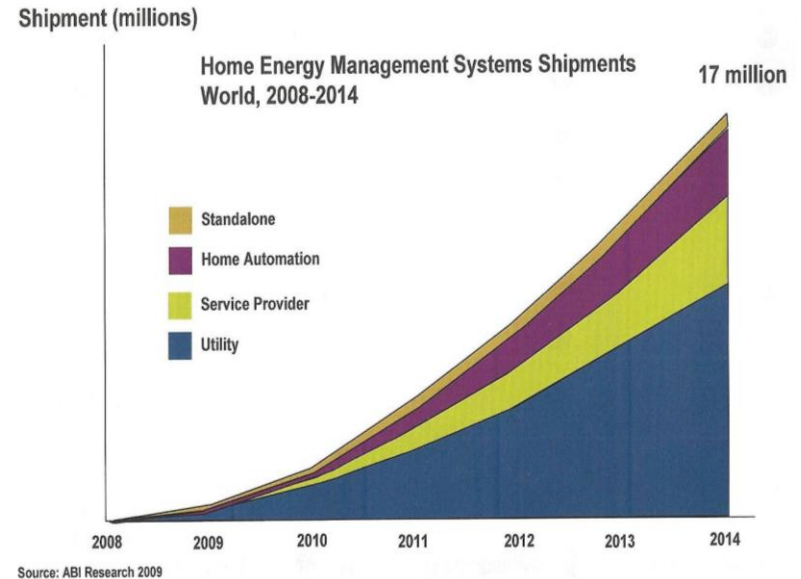
---

# One Solution Does it All



# Now is the Time

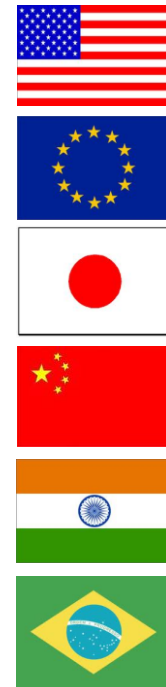
- Market data shows the trend
- Volume is rapidly increasing
- Technology is mature
- Products are available
- Channels are deploying



# Z-Wave is on a Roll

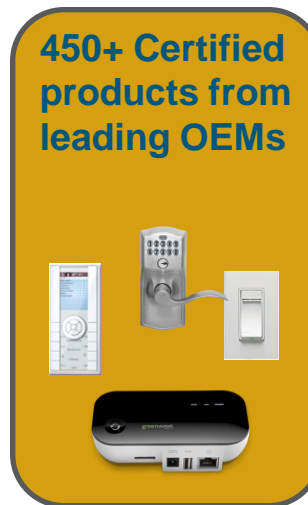
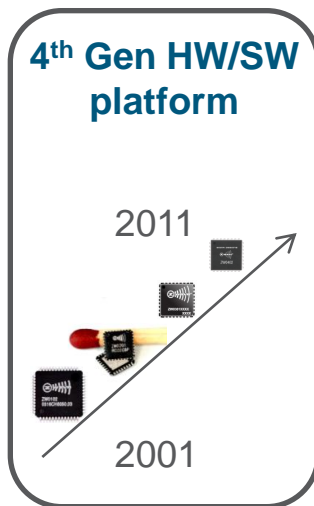
---

- 2010 - Best year ever – 2 x from 2009
- 2011 - Beating expectations
- Global Success



# Z-Wave is Proven

---



**Available in all channels**

- ✓ Retail
- ✓ Utility
- ✓ Security
- ✓ Pro-installer
- ✓ Service provider





# Success Stories

## Security



[Click Here!](#)

**vivint.**

[Click Here!](#)

SCHLAGE  
**LiNK™**

[Commercial 1 – Click here!](#)

[Commercial 2 – Click Here!](#)

[Apple Commercial – Click Here!](#)

## Hospitality

[Click Here!](#)



**65K Z-Wave devices  
Installed at the Wynn hotel**

## Service Provider



[Click Here!](#)

[Best of CES – Click here!](#)

## Retail



[Click here!](#)



[Click Here!](#)

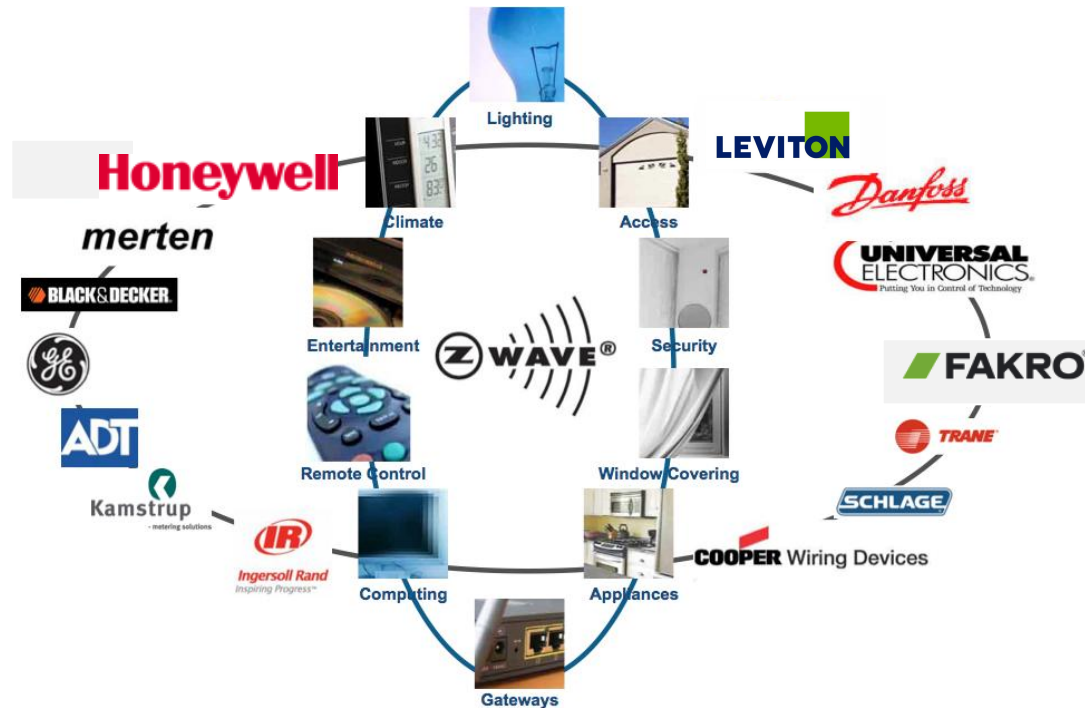


[Click Here!](#)



# Everything Works Together

- Only Z-Wave is fully interoperable



# Z-Wave is Opening Up

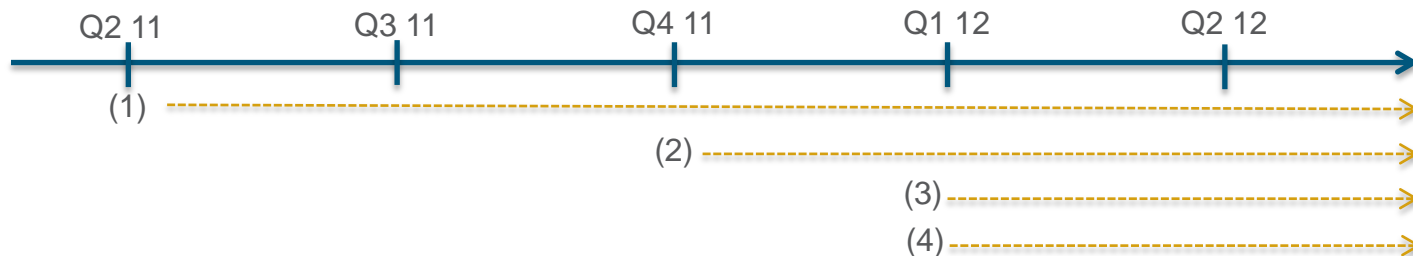
- Why now?

- Very mature solution
- Proven success in providing interoperable solutions
- Market is ready

- How?

- ① Introduce 2<sup>nd</sup> source partner
- ② Open MAC/PHY through recognized standardization body
- ③ Introduce open SW stack through IETF (Internet Engineering Task Force) 
  - » With dual stack for legacy support
- ④ Open up for device profiles

- When?



# Z-Wave Alliance

---

# Z-Wave Alliance Mission

---

1. Promote consumer recognition of the Z-Wave brand as the trusted standard for wireless home control products and applications
2. Ensure interoperability between systems and devices from all Alliance Members
3. Provide a process for collaboration on future products and services.



# Principal Members



2gig technologies



**SIGMA**  
DESIGNS



# More than 160 Z-Wave Alliance Partners



# Z-Wave Home Solutions

---



# Conserve Energy with Z-Wave



- Control and monitor home energy usage through Z-Wave
  - Real-time consumption
  - Respond to alerts from utility companies
  - Light on when entering the room
  - Remote thermostat adjustment



# Z-Wave Advances Home Security

- Z-Wave transforms passive alarm systems into active consumer control solutions



- Turn on lights when approaching the house
- Arm/disarm directly from the door lock
- Remote access
  - Download temporary lock codes
  - Receive text alerts when lock is activated
- Remote monitoring
  - Stay informed through text message alerts



# Control Your Entertainment



- Z-Wave is the ideal AV control solution

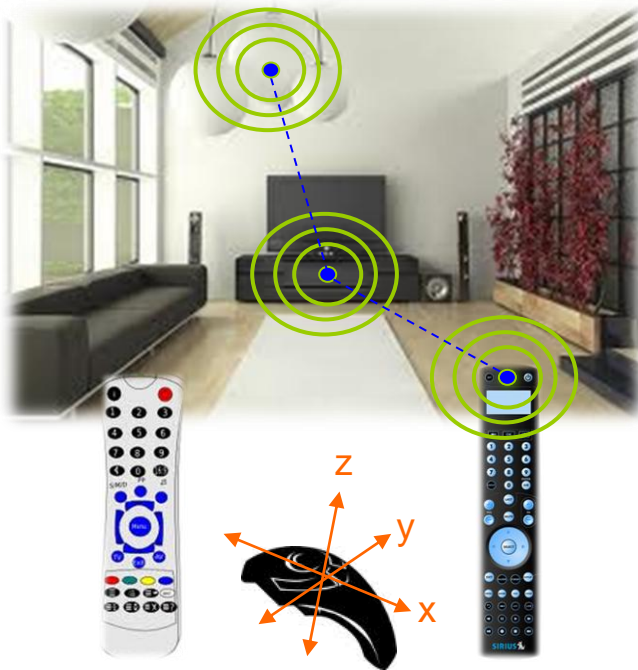
→ One chips drives it all for very low cost

- IR and RF
- Key matrix
- Display with meta data
- Free space navigation

→ No more line-of-sight issues for products behind cabinet doors

→ Future proof investment

- The technology integration will allow for both AV control and full Home Control



# Robust Home Control

- Z-Wave allows retrofit without special wiring

**JOONIOR**  
Use energy efficiently

**Honeywell**

**HunterDouglas**

**MONSTER**

**somfy.**

**COOPER**



**VITRUM**  
HOME CONTROL



**merten**

**FAKRO**

**LEVITON**

→ Watch a movie – one button press will

- Lower shades
- Dim lights

→ When leaving the house

- Turn off all lights and key appliance

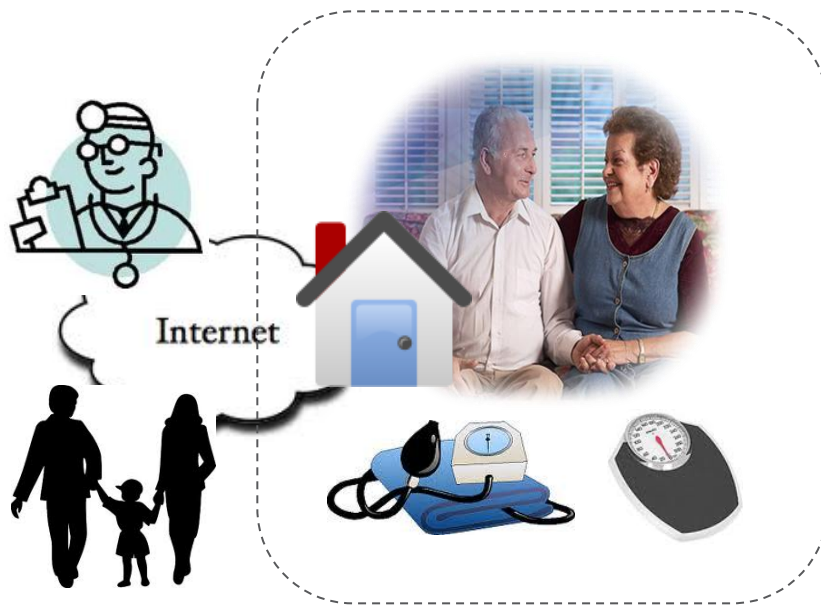
→ Automate lighting

- Configure schedules and timer event
- Burglar deterrent



# Perfect for Home Health

- Doctors and hospitals want to monitor patients in their homes
- Seniors want to stay in their home as long as possible



- **Z-Wave provides the wireless infrastructure**
- Remote access to important medical data:
  - Weight
  - Blood pressure
  - Sugar levels
  - Medicine consumption
- Peace of mind
  - Relatives want to stay informed
  - Seniors want to feel safe



# Z-Wave Products 1/4

## Energy gateways



## Meter devices



## Energy Modules



## In Home Displays



# Z-Wave Products 2/4

security panels/gateway



Thermo - stats



Sirens



Sensors



Entry Control



Valves



# Z-Wave Products 3/4

Lighting Control



Key Fobs



AV Remote



AV Devices



Special Control



USB Sticks





# Z-Wave Products 4/4

In-Wall Lighting



Plug-in Lighting



Wall Control



Window Blind Control



Fan Control

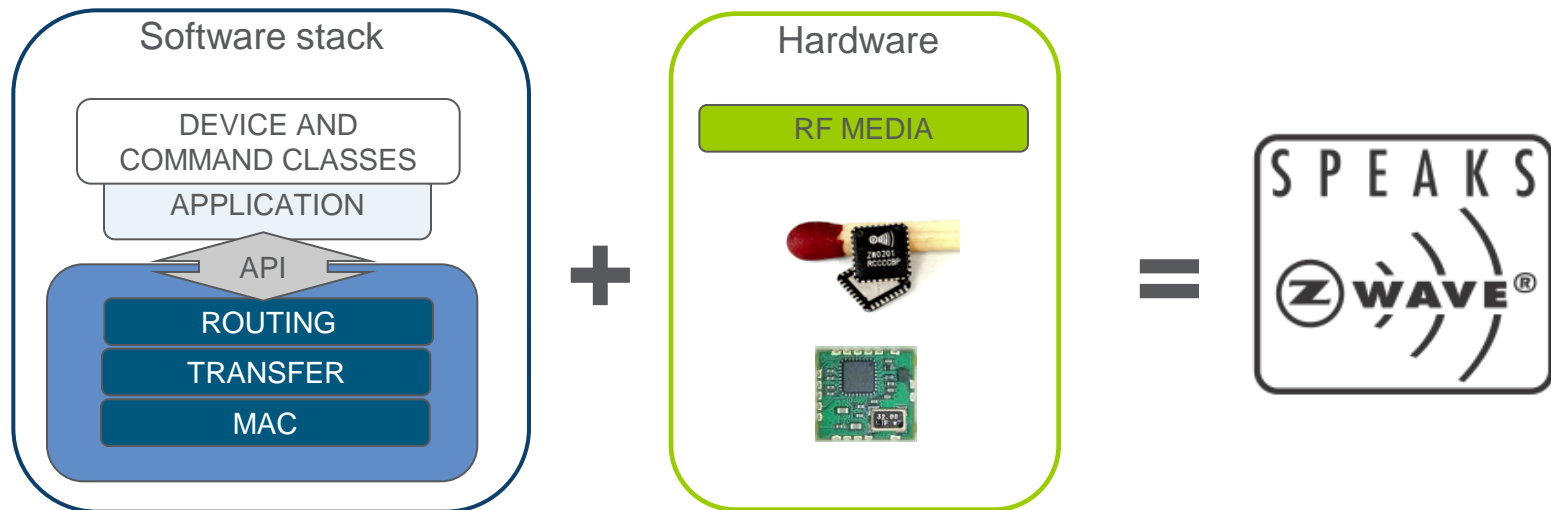


# Z-Wave Technology Overview

---

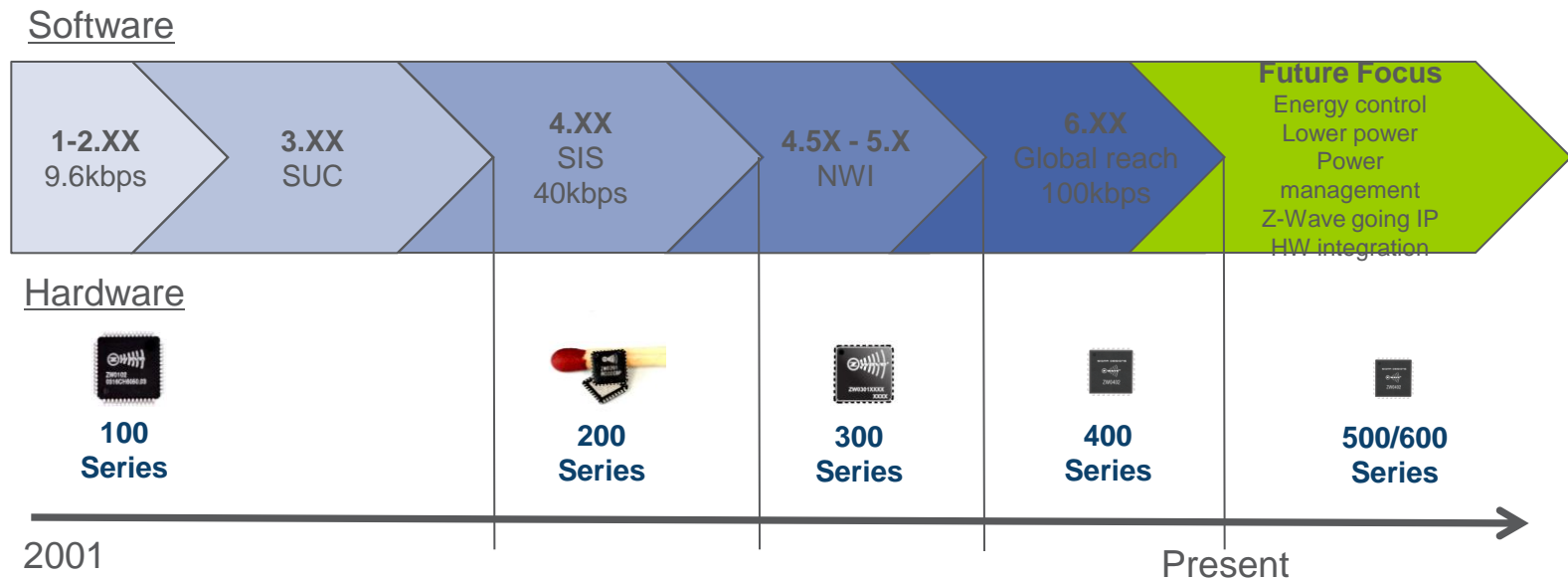
# Z-Wave is a Complete Solution

- ✘ Z-Wave is not just another RF chip
- ✓ Z-Wave is robust mesh networking solution for narrow bandwidth communication in the home



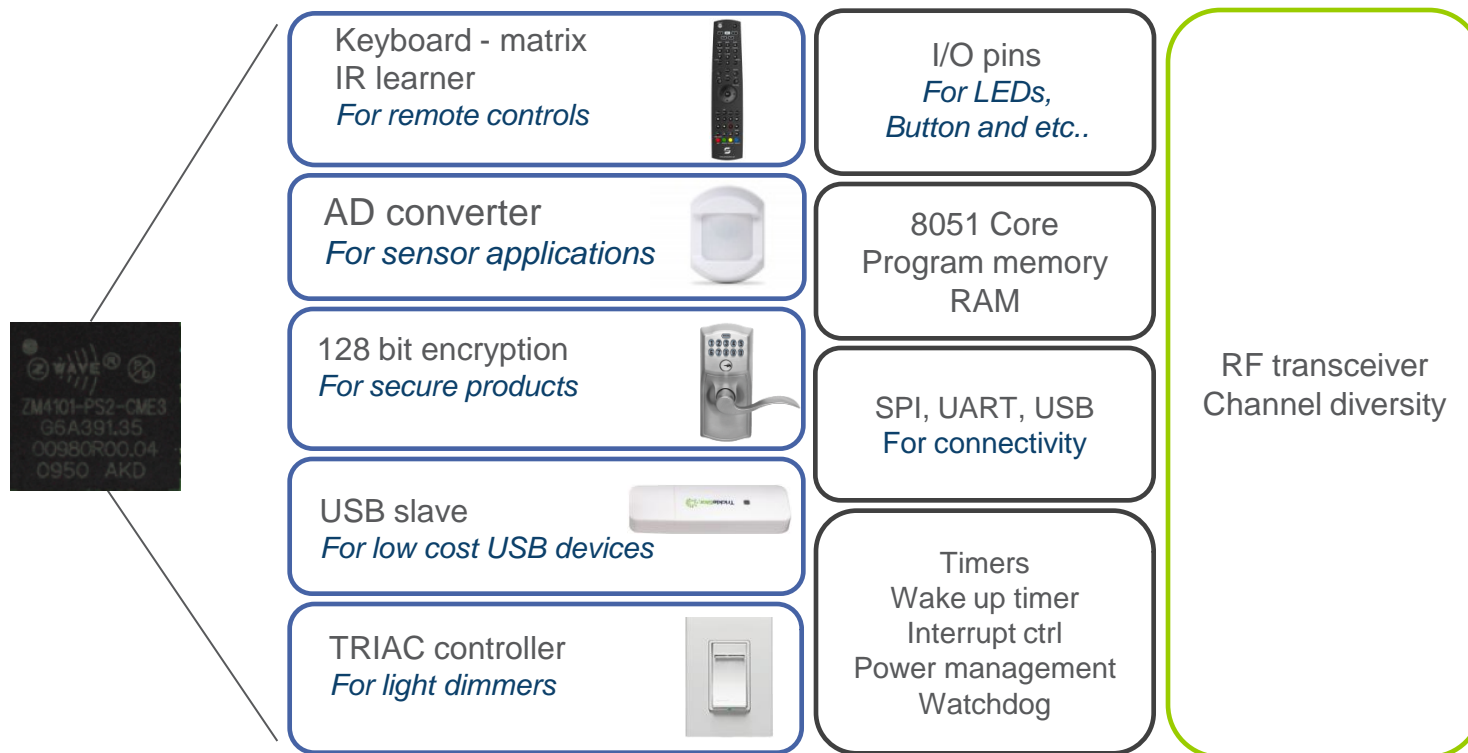
# Superior Design

- Proven history of robust products in the field
- Compatibility between technology generations
- Guaranteed interoperability between end-consumer devices



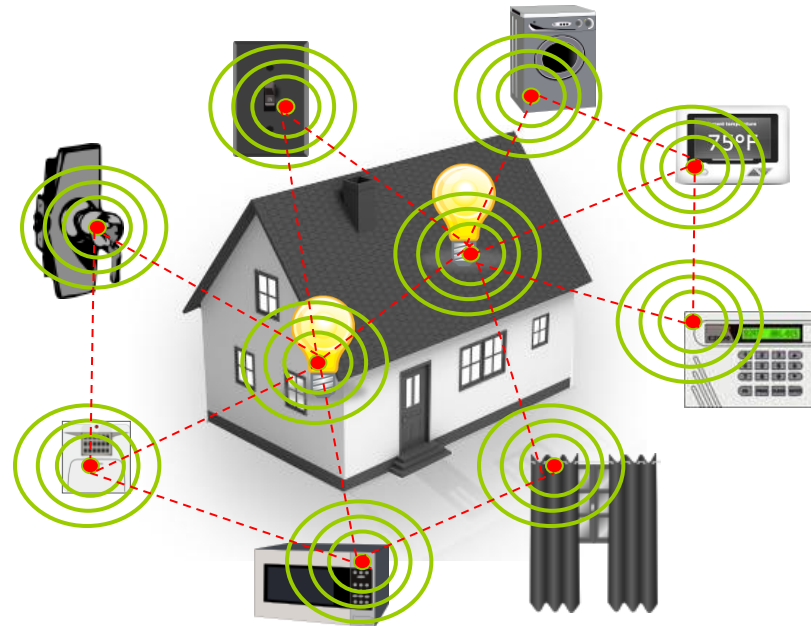
# One SOC Does it All

- The Z-Wave modules are optimized for control
- A true one-chip solution






# Tailored for the Home

- **RF solution in single chip**
  - Sub – 1GHz
  - Frequency Agility
  - Rich set of peripherals
  - Multi speed: 40...100 kbps
  - Low communication latency
- **Wireless Mesh Networking**
  - Every node is a repeater
  - Extremely robust
  - Self healing
- **Extremely simple setup**
  - Plug & Play
  - Versatile support of installation tools
- **Ultra low power**
  - Ideal for battery powered sensors
  - Battery-to-Battery networks
- **Interoperable**
  - Proven Device and Command Classes
  - Comprehensive certification program



# Modules

Feature	ZM3102	ZM4102	ZM4101
Image			
Type	Module (300)	Module (400)	Module (400)
Package	PCB Module 13x14mm		QFN64
Frequency (MHz)	868/908/921	868/908/921/952	
Bit rate (Kbps)	9.6/40	9.6/40/100	
Program memory (KB)	32 (Flash)	64 (OTP)	
SRAM (KB)	2	4	
Development RAM (KB)	None	12	
I/O	10		32
Key-Scan (# keys)	None		128
IR support	None		Transmit/Learn
UART/SPI	1/1		2/2
USB 2.0 slave	None		1
Security 128 bit AES	Yes SW only	Yes HW	
Tx RF Power (dBm)	-20 - 0	-20 - 3.5	
Rx sensitivity (dBm)	Down to -102	Down to -100	
Tx/Rx current (mA)	36/23	34/28	
Sleep current (uA)	2.5	3.2	
Battery to Battery (uA)	80	50	



# Continuing to Innovate

---



- Chips and Modules



- Unique SW features



- Z-Wave for IP (Z/IP) to meet future market requirements

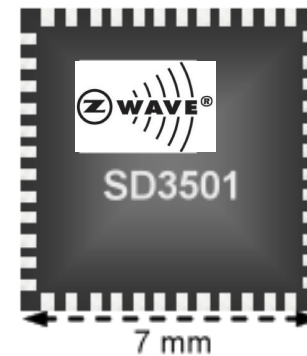




# 500 Series Highlights

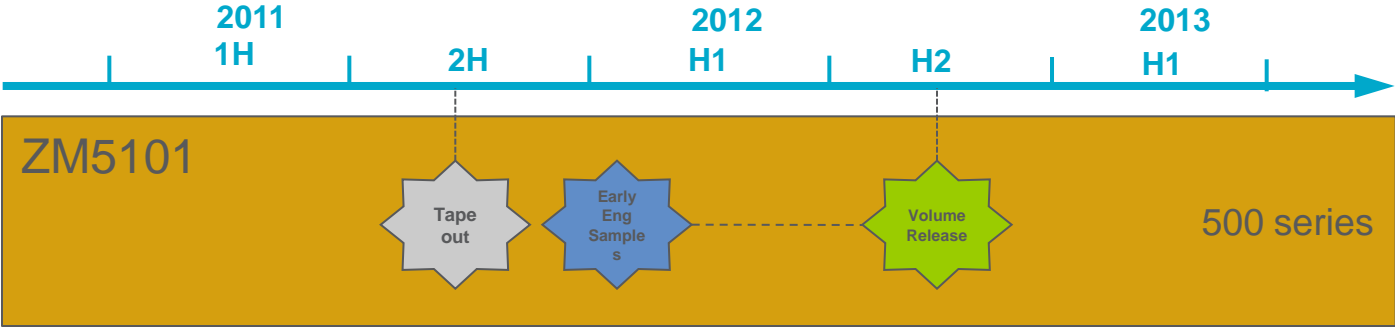
---

- Target applications
  - Z-Wave Sensors
  - Actuators
  - Simple controllers for Security, Energy and Entertainment
- 100% compatible with 400 series
  - Form factor – pin compatible
  - Application source
  - Application Binary
- Spec highlights
  - 128K byte Flash,
  - 16K byte SRAM
  - 1uA sleep current
  - Improved LO-Leakage



# 500 Series Roadmap

Tentative schedule



# Z-Wave is going IP

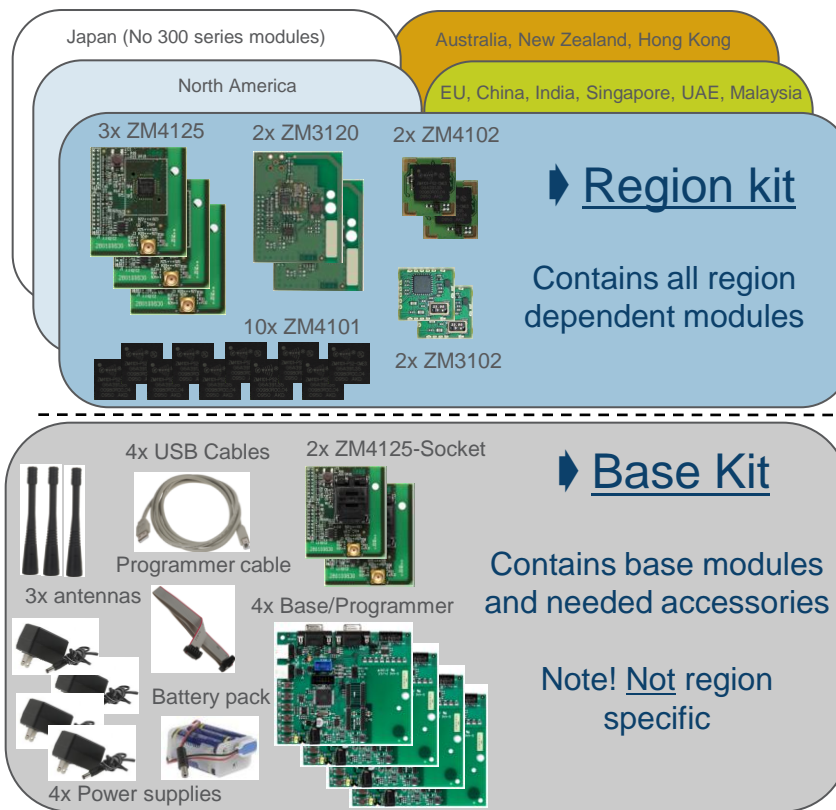
---

- IP addressing has become a global requirement for all platforms
- Z-Wave is ready to meet the demand
- Positioned for the future without breaking interoperability
- Protocol stack using open IETF standards
  - 6LowPan
  - RPL routing
- Z-Wave will guarantee backward compatibility through
  - Dual stack
  - Opening up for the Z-Wave device and command class framework



# Z-Wave Devkit Structure

- A Z-Wave developers kit is required for SW and HW development



# Ordering the Devkit

- The Z-Wave module and dev-kits are available at Sigma distributors and Digikey – [www.digikey.com/zensys](http://www.digikey.com/zensys)

Full Devkit - \$3000,-	1 x Region kit	1 x Base kit	1 x SDK	
Individual region kits - \$300,-	Japan	North America	EU, China, India, Singapore, UAE, Malaysia	Australia, New Zealand, Hong Kong
Individual Base kits – \$2700,-	Base kit	<ul style="list-style-type: none"><li>KEIL PK51 compiler is not part of the Z-Wave devkit</li><li>Required for Embedded Z-Wave applications</li><li>Digikey price - \$3295,-</li></ul>		
Individual SDK - \$1500,-	SDK			



# Z-Wave Partners

---

# Channel Partners

---

- Service providers

**vivint.**



SCHLAGE  
**LiNK**™

NTT  
**docomo**

- Retail



**amazon.com**

**Buy.com**

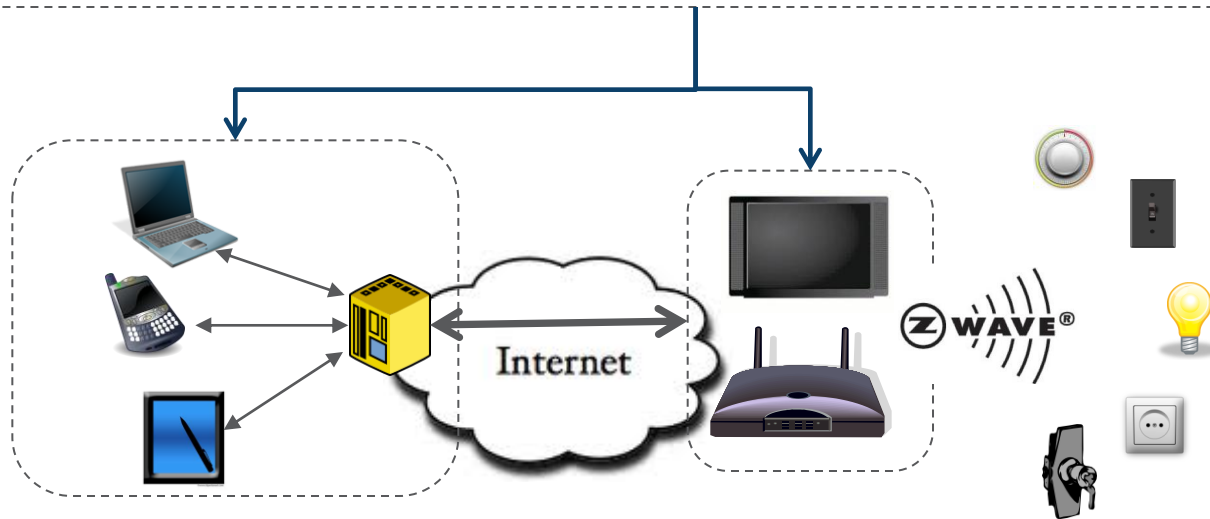


- Pro installer



# SW Partners/Integrators

- Z-Wave software partners are experts in enabling Z-Wave control anywhere on any platform





# Z-Wave ODMs

- The ODMs complete the Z-Wave turnkey solution
  - Gateways
  - Lighting products
  - Energy products
  - AV products



# Development Partners

---



<http://www.prevas.dk/>



<http://www.seluxit.com/>



<http://www.logos.dk/>



<http://www.datarespons.com/>



<http://www.twisthink.com/>



<http://www.bulogics.com/>



<http://www.develco.com/>



# Summary

---

# Summary

---

- Largest ecosystem with more than 450+ certified products
- Most active alliance with key OEMs
- Availability in all channels
- Very easy to use
  
- Lowest integration cost
- Most robust and proven technology
- Committed support from start to product launch
- Only solution that guarantees interoperability
  
- Roadmap positioned for continued success



---

# Thank you!

